



About Us

Centre Partners, founded in 1986, is a leading middle market private equity firm that seeks to make control investments alongside management teams who desire to have a meaningful economic stake in the future success of their business. Centre has invested approximately \$2.6 billion in 88 businesses, and has a focus in the consumer and healthcare industries. Over a long period of time, we have proven our ability to be great partners to management teams, establishing collaborative and respectful relationships and providing them with support from our extensive network of resources, including a group of over 50 experienced and committed operating executives, our Centre Operating Partners.

Investment Criteria

Centre seeks to make control investments in growth-oriented North American based middle market businesses which typically have the following characteristics:

- \$30 million to \$300 million in revenue
- \$5 million to \$40 million in EBITDA
- Predictable EBITDA with high free cash flow conversion
- Ability to achieve significant growth organically and/or through acquisition
- Favorable industry growth with positive tailwinds

We seek to invest \$20 million to \$50 million in a single investment. Additionally, we actively pursue add-on acquisitions for many of our portfolio companies.

Industry Expertise

Centre focuses on investing in the following industries, with recent activity in the subsectors listed below:

Consumer Products and Services

- Food & Beverage
- Household Products & Personal Care
- Outdoor & Enthusiast Products
- E-Commerce
- Residential & Commercial Services
- Restaurants
- Specialty Multi-Unit

Healthcare Services

- Specialty Physician Practice Management
- Outsourced Healthcare Services
- Value-Based Care & Population Health
- Behavioral Health
- Health & Wellness

We leverage our substantial investing experience in our targeted sectors, together with the industry knowledge, operational expertise and relationships of our Centre Operating Partners, to add significant value to our portfolio companies.

Particular Experience Investing in Family and Entrepreneur Owned Businesses

We have a particular expertise in investing in family and entrepreneur owned businesses. We provide these businesses with solutions to ownership transition, capital needs and, if necessary, succession planning. In situations requiring a successor who is not already in place, we are able to turn to our Centre Operating Partners network to find the right management resources. We value the experience and continued involvement of family owners and we are flexible in how we structure a transaction to meet their needs.

Select active Centre portfolio companies:



Leading designer and drop-ship service provider of branded footwear to blue-chip e-commerce platforms and online marketplaces



Leading authorized AT&T retailer selling a wide range of wireless, broadband, entertainment and streaming products and services



Leading developer and marketer of retro arcade games and other specialty gaming products under popular licensed titles



Provider of commercial and residential landscape services in the Southeastern U.S.



A leading manufacturer of branded and private label Hispanic foods, including cheeses, desserts, meats and snacks



Leading owner and operator of fitness clubs under the Planet Fitness banner



Manufacturer and supplier of wet wipes and other personal care products for leading CPG brands, as well as retail customers



Provider of medical and psychological evaluations and case review services



E-Commerce platform offering a broad assortment of artificial trees, plants and flowers



Manufacturer and marketer of private label, branded, and co-packed sauces and condiments



Ophthalmology practice management platform based in the Mid-Atlantic region



Provider of inpatient and outpatient substance abuse treatment and recovery services in the Southeast



Provider of premium quality juices, smoothie bases, culinary ingredients and mixology solutions to the foodservice industry and retail customers



Leading designer, manufacturer and distributor of premium, lifestyle products that help people enjoy the outdoors



A provider of kitchenware, tableware and other houseware products

NEWYORK

601 Lexington Avenue, 55th Floor
New York, NY 10022
Phone: 212-332-5800

Bruce Pollack
Managing Partner
(212) 332-5830

David Jaffe
Senior Partner
(212) 332-5856

Jeffrey Bartoli
Senior Partner
(212) 332-5814

Michael Schnabel
Senior Partner
(212) 332-5864

Andrew Vandekerckhove
Managing Director
(212) 332-5845

Guillaume Bébéar
Senior Director
(212) 332-5827

LOS ANGELES

11726 San Vicente Blvd., Suite 450
Los Angeles, California 90049
Phone: 310-207-9170

Daniel Brinkenhoff
Managing Director
(310) 571-6210

Select previously owned Centre portfolio companies:

